

## Market Trends

- Sarasota County homes are seeing stable sales and rising prices, with increasing inventory, suggesting a shift towards a buyers market; the condo market is showing a slight decline in sales.
- **Nationally** the median existing home price for all housing types in May was \$419,300 the highest price ever recorded.
- What are ADU's? Accessory dwelling units are independent residential dwellings located on the same lot as a single-family home—backyard cottages, in-law units or granny flats. They offer the potential of housing affordability, and multi-generational living, as well as rental income.



What Home Buyers Say they liked most about working with an agent?

- Helped them understand the process
- Pointed out features/faults with the property
- Helped negotiate contract terms
- Provided a list of capable service providers
- Improved their knowledge of search areas



## WHAT'S SELLING: LAKEWOOD RANCH



6365 ROYAL TERN CIRCLE 4BR/3B • 2,248 SF • \$610,000



7748 U S OPEN LOOP 3BR/2B • 2,089 SF • \$622,500



8478 SAILING LOOP 4BR/3B • 2,638 SF • \$695,000.





- Art After Five- Ringling Museum Thursday evenings 5:00 to 8:00 p.m.
- The Big Art Blow Off- Original art for your home by local artists @blowout prices! \$100. or less at the Art Center Manatee August 12th
- Music of Laurel Canyon Florida Studio Theater through August 25th
- The Florida Highwaymen A group of painters in the 1950's at Selby Botanical Gardens

## Parting Thoughts...

"If God had wanted us to vote, he would have given us candidates."

- Jay Leno